

BUSINESS Update BUSINESS Update BUSINESS Upd

Birmingham Chamber of Commerce - Advertisement Feature

Discount scheme boost for members

A NEW Member to Member Discount Service is being launched jointly by five Chambers of Commerce helping to give a welcome boost to business.

The scheme will enable the 6000 member companies of Birmingham, Dudley, Redditch, Sandwell and Solihull Chambers of Industry and Commerce to offer discounts to members.

It is being organised by Membership Manager Pauline Storer and executive assistant Louise Woodward (pictured, from left) of the Birmingham Chamber.



Free holiday joy

BIRMINGHAM cabling company Mayflex is sending one of its customers on a free holiday to Paris. Dennis Mardlin, materials controller of Watford-based Case Cabling, won the holiday in a draw at Mayflex's stand at the recent Networks '92 exhibition. Mr Mardlin is pictured getting his tickets from Mayflex managing director Mr Robert Mayall.



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JOBS LIFT IN £5m SCHEME

By JOHN CRANAGE

A WEST MIDLAND town is in line for a jobs boost after a £5 million warehouse and factory development received the go-ahead from planners.

The Solihull scheme is the biggest of its kind in the borough for 10 years, the company behind the project said.

And it is expected to create up to 100 jobs, as well as encourage firms looking to expand to stay in the area.

Morrison Developments has won permission for 89,455 sq ft of warehouse and industrial units on five acres in Cranmore Boulevard, Shirley.

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Firm £3m deal with Volvo

A MIDLAND computer systems company is celebrating a £3 million-plus contract with Swedish car-maker Volvo. Software designed by Redditch-based AT&T Istel will be used to link Volvo's UK headquarters and its 240 UK dealers.

Volvo says it has used Istel equipment for seven years and decided to upgrade its computer network after taking over dealerships in the United Kingdom.

Imports

The new system will also link its head office at Marlow with its Northampton distribution centre and its import centre at Ipswich.

And the new network may even be extended to link up with Sweden and other European countries.

Istel, which last year netted sales of £173 million, employs more than 4,100 people.

Expanding

Andrew Cosnett, of Cosnett Price, said Cranmore Boulevard was an expanding commercial area. "During recent times," he added, "businesses in the area have been forced to look further afield because of the lack of this type of development."

Building work should be completed by next January.

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New Amstrad man resigns

MOUNTING losses at computers and satellite dishes company Amstrad have forced the finance director, Mr Peter Thoms, to resign.

He was the second director to leave tycoon Alan Sugar's troubled empire in three days after corporate finance director Ken Ashcroft quit.

Amstrad expects to make a loss of £65 million in the year to the end of June - £25 million more than was predicted. The company blamed savage price cutting for its problems.